

Ford Commercial Truck Association of New England



"Commercial Sales Professionals Inspiring Leadership Since 1953"



MEETING NOTICE

50/50 Raffle and "Cards for Attendance" Program Continues

Date: **Tuesday, December 17th, 2019**
Time: **4:00PM – 8:00 PM**
Location: **Carbone's Restaurant** WEB SITE: www.carboneshopkinton.com 280 Cedar St (Next to Hopkinton State Park), Hopkinton, MA 01748 Route 495 to Exit 23A (Route 9 East)

Directions:

- Follow Route 9 east two (2) miles to Route 85 South toward Hopkinton
- Carbone's is 3 miles south on Route 85 on the left.

Announcements & Presentations

- **This is our Special Holiday Party!**
- Nancy Ambraziejus of Ford Motor Company will continue to train us on FordPass! Following her classroom training last month there were many questions. So we've invited her back to provide hands-on vehicle training. We will have a 2020 Ford Explorer for this demonstration. Depending on weather, she will train groups of 4 to 7 starting at 4:30 PM and finish at 5:45 PM.
- David Mederios of Assured Compliance will provide his yearly update on changes and new regulations within DOT starting at 5:50 PM. David has been one of our most popular speakers over the years. He is retired from the RI State Police where he headed the Commercial Enforcement Division and is recognized as one of the best DOT experts in the country. David has also recently retired from the RI Army National Guard as a Brigadier General.
- AAA Work Trucks is our sole sponsor and will make their presentation at 6:30 PM.
- Bring your playing cards. Winners will be announced.
- Prizes and raffles
 - 50/50 raffle.
 - Fiffield e-Bike raffle tickets and more!
- Vendor door prizes for the dealer members.

If you are planning to attend, please call John Weston at (508) 330-2581 to confirm.

Meeting fees are still \$40 and include dinner. Please call John ASAP so he can guarantee the count for dinner.

******FCTANE annual dues are due. Dues are \$150.00 for our Ford Dealerships and \$250.00 for our vendors.**



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WEB SITE: Our NEW website is up and running now!! www.fctane.org

"Whether you think you can, or you think you can't....you are right!"**

****HENRY FORD**

Vendor and Dealer attendees are encouraged to provide input. We need your input to ensure that our monthly meetings and annual events provide a rewarding experience for our members.

JOIN THE ASSOCIATION: If your dealership is not currently a Truck Association member, we would encourage you to join and send some people. You DO NOT need to be a CVC dealer to participate! New or experienced, you are all welcome at our meetings! Join us and see if it is a good fit for you!

In addition to your \$40 per person monthly meeting fee, Annual club dues are: Dealer memberships for 2019-2020 are \$150.00 per dealership / Vendor memberships are \$250.00. Meeting sponsor costs are \$500.00 for a full hour meeting presentation, or \$250.00 each half hour slot. Please bring these checks to the meeting as well!

The 2019 –2020 fiscal year has begun! All dealerships and vendors who haven't paid their annual dues, please do so at this meeting (if you have already paid – THANK YOU!). We are planning some great events, training, presentations, and recognition going forward – things that will help you sell more vehicles and make more money. Please make sure you are part of this!!

Questions?? Contact anyone below if you have any questions. We look forward to a productive, informative meeting!

Dealer Committee:

James Filomeno, Marcotte Ford ...413-536-1900
jmfilomeno@marcotteford.com

Mike Wagner, Rodman Ford.....508-698-4037
mwagner@rodmanford.com

Bob Wilson, Rodman Ford508-930-3877
ussub404rlw@yahoo.com

Meeting Director and Dealer/Vendor Relations:

John Weston. 508-330-2581
burnmasterj@yahoo.com

Meeting Check in Coordinator

Dennis Thompson

Webmaster

Chris DeMorro

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FCTANE MISSION STATEMENT

FCTANE shall strive to support the education, training and certification programs necessary to succeed in an increasingly competitive environment. The Association promotes the camaraderie of the membership, and will work at all times to elevate each member’s value to their customers, communities, and Dealers.

Our goals:

- Encourage our members to work ceaselessly at maintaining a master’s level of comprehensive training, superior knowledge, and unyielding motivation.
- Elevate the New England Ford Truck Sales Professional’s image, efficiency, competitiveness, and value to their dealership.
- Attract promising new candidates, and help develop them into solid contributors for their dealerships.
- Educate using multiple resources, including economic and industry research.
- Assist in forging positive and mutually beneficial relationships between New England Ford Commercial Truck Dealers, Regional Upfitters, Equipment Suppliers, and Ford Motor Company.
- Promote Ford Truck leadership throughout New England.
- Collaborate with Local, State, and Federal Commercial Truck Enforcement units in promoting awareness and compliance with regulations.
- Advocate for safety and security on our nation’s highways and among our drivers.
- Strive to promote a healthy business environment.
- Foster the utmost consideration for our valuable customer partners, and provide an unparalleled resource for their businesses.

